

**SOLUTIONS AND PRODUCTS**
**YOUR HOTLINE ON LINE...**


Enter your issues 24h/24 and 7d/7, consult your on-line history, win time and simplicity. Support online is available from July 1st, 2008. Go to the IRIUM™ web site : [www.irium-group.com](http://www.irium-group.com) On the «customer page», click on the «support online» logo. To get your login, please contact us at the usual number :

**+33 (0)5.46.44.70.22**

Direct access to the support online:  
<https://support.irium-france.com>

**i100:  
Rapidly growing!**

CATERPILLAR network, 2 teams started BURKINA FASO and DEMOCRATIC REPUBLIC OF CONGO (DRC) for DELMAS and TRACTAFRIC. At this speed, there will be at least 13 CATERPILLAR importers equipped with the i100 product by the end of 2009!


**KEEP IN TOUCH™: New version...**

The version 3.0.094 has several improvements for the iV4 product, such as: All the comments are transferred back to the sales manager, improvement of the history and simplified transfers options...

**IN BRIEF...**
**Hotline**

With an average 200 calls a day and a team of 20 specialists to answer your demands.

**Time Recording**

The new time clocking system using “bar codes” speeds up the input of workshop hours and reduces input errors.

**NEW CUSTOMERS**
**Belgium**
**MIOLI (iV4)**

DAF dealer

27 users

**VCM Belgium (i100)**

VOLVO dealer

90 users

**France**
**SARL BRYN (i10)**

CLAAS dealer

3 users

**BERTHET SA (i30)**

CLAAS dealer

8 users

**ETS CANOT (i30)**

CLAAS dealer

6 users

**Spain**
**AUTOMOTOR SA (i30)**

Case NH dealer

14 users

**J. CORTIADA SA (i30)**

New HOLLAND dealer

11 users

**USER CLUBS:**

April, in Le Mans, the CLAAS club concerned the deployment of the EDI interfaces (orders, deliveries and invoices of spare parts). The online machine interface project was presented which involves integration orders sent via the internet directly into our products.

May, in Orléans, the JOHN DEERE club brought together more than 13 customers equipped with the iV4 solution and several i30 customers. A new project will started: The discount material purchase interface which will bring a productivity gains.

June, in Angers, Ets CLENET received the MANITOU/ TOYOTA club. The TOYOTA managers presented the last interfaces reproduced by this collaboration:

- Back up of repair order
- table of monthly news

**CUSTOMERS AND PARTNERS**
**MALAYSIA: IRIUM Go-live successful Implementation...**

Since the beginning of April the i100 E.R.P. has been deployed in Malaysia by HITACHI as their new Dealer Management System. To assist the go-live of more than 200 users a complete team was sent on site for one month. The go-live period was closed by an official ceremony called «IRIUM Go-live successful Implementation» in Malaysia with Hitachi Vice President Yasuhiko NAKAURA, Managing Director Makoto YAMAZAWA and our President Pierrick GUIVARC'H.

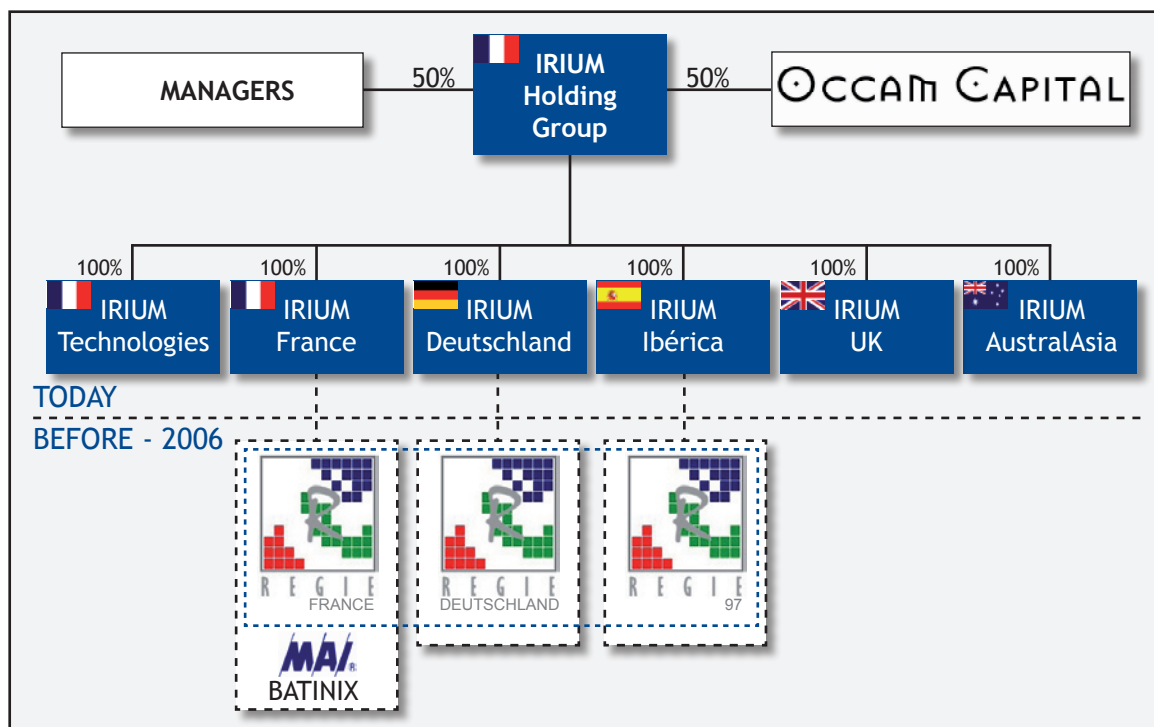

**TUNISIA:  
A promising future...**

Of return of Tunisie, our co-worker Nourredine AZAIZ started Ets PARENIN, CATERPILLAR dealer. With more than 60 licences, this installation is the first one for us. Tunisia being rapidly growing in our target sectors, the Agricultural and the material of public works... the future is very promising!

**AGREEMENT NEW HOLLAND:  
An encouraging agreement...**

In Spain, the agreement with NEW HOLLAND continues «to be fruitful» with the signature of 2 new dealers. Our Spanish co-workers even had to pursue their trip in Portugal at the beginning of June, when NEW HOLLAND had organized 3 plenary sessions of presentation of our software.

More news on:  
[www.irium-group.com](http://www.irium-group.com)

**NEWS IRIUM™**

**IRIUM™ : European Leader...**

Further to the merger of the REGIE, MAI and Batinix companies, IRIUM group chose, 1 year ago, OCCAMCapital as financial partner. The objective of this union is to accelerate the development of our group and to become the European leader in contested on our market.

More information about our company on the «IRIUM» page: [www.irium-group.com](http://www.irium-group.com)

**CALENDAR**
**User Clubs**

- 18.11.2008:**  
Club of the network CLAAS dealers, in La Roche/Yon
- 9.12.2008:**  
Club of the network John DEERE dealers, in Orléans

**Events**

- 23.09.2008:**  
IRIUM™ Anniversary
- 15-18.10.2008:**  
Join us at the SMAU business meeting in Milan (Italy)

**TRADE FAIR: We were there...**

We thank you for having come see us at the last congress of the DLR (Labor Syndicate of the Distributors, Renters and Repairers of Construction and Handling machinery) held in Strasbourg. We presented, on this occasion, 2 new products intended for the rental market Mobile Traker and Mobile Worker.



We also participated in the FIMA on January and SMOPYC show, the trade fair of the Agricultural Mechanization and Public Works in Saragossa, Spain. On these occasions, we announced the launch of our product i30 completely translated and localized for Spain. The reaction of the customers was very positive and 7 customers will consider installing this product before the end of the year.


**2008: An exceptional year!**

25 years, it isn't every day that we celebrate our anniversary! On this occasion all our colleagues are invited to celebrate the event on September 23rd. Where? This is still a secret!

More to follow...

**COMMUNICATE WITH US**
**MARKETING: A department which is developing...**

Since the beginning of year 2008, the marketing department is composed of Patrick ROBERT (Product Marketing Manager, formerly responsible of iV4 development) and of Yann LANNEAU (Marketing/ Communications Manager who joined the company in April). Nicolas CROUZEVALLE now takes on the role of Solutions Manager for iV4 and i100.  
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**GROWTH:**

Since may, Yolanda CARRILLO URBANO joined IRIUM Ibérica as a sales person, based in Madrid.  
 Starting in June, Duc Le KHAC has taken on the role of «Central Europe VP», based in Düsseldorf in GERMANY. He is in charge of product sales.  
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